

5730 De Salaberry

8,500,000 \$

Cartierville

33 units



Residential



Financial Overview

GROSS POTENTIAL REVENUE	540,800 \$
TOTAL EXPENSES	107,099 \$
NET REVENUE	417,735 \$
GRM	15.72
NRM	20.35
MUNICIPAL EVALUATION	4,138,900 \$

COST PER UNIT

257,576 \$

CAPITALIZATION
RATE

4.91 %

RETURN ON
CASH FLOW

5.01 %

RETURN ON
INVESTMENT

6.09 %

Highlights

- Beautiful 33-unit property in the heart of Cartierville
- Prime location, 750 m from the REM Bois-Franc station
- Côte-Vertu metro 3.2 km away; Bois-de-Boulogne train 3.7 km away
- Just steps from Sacré-Coeur Hospital
- Approximately \$1,000,000 invested in improvements since 2022
- Major work completed on electrical, plumbing, fire alarm system, etc.
- Heating and hot water converted to electricity in 2022
- Most kitchens and bathrooms have been renovated since 2022
- Advantageous CMHC MLI Select 100 pts financing could be assumed
- Excellent turnkey investment opportunity!



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Residential

Studio	1 ½	3
Alcove	2 ½	0
1 bdrm	3 ½	24
2 bdrm	4 ½	6
3 bdrm	5 ½	0
4 bdrm +	6 ½+	0
Total Units		33



Commercial

Commercial	0
Total Units	0



Parking

Parking	0
Garage	0
Storage	12
Total Spaces	12

General Information

Zoning	Residential
Cadastral	1435145
Building Type	Attached
Floor Nb.	3 1/2
Year Built	1969
Lot Area	732 m2
Building Area	
Stove	As per leases
Refrigerator	As per leases
Washer	Owner
Dryer	Owner
Elevator	None
Wash/Dry Hookups	Laundry room
Dishwasher Hookups	None
Pool	None
Furnished	Some units
AC units	None
Basement	Apartments
Fireplace	None
Intercom	Yes

Location

Main Artery	Laurentien blvd.
Intersection	Marcel-Laurin/Henri-Bourassa
Shopping Center	Marché Central
Metro Station	Henri-Bourassa Metro
Bus	
School	Vanier, Bois-de-Boulogne
Hospital	Sacré-Coeur
Attraction	Bois-Franc REM

Heating

Energy Source	Electricity
Heating Type	Hot Water
Responsibility	Tenants & Owner

Heating Hot Water

Energy Source	Electricity
Responsibility	Tenants & Owner
Water Tank	

Building Overview

Roof	2011 (to be verified)
Windows	
Balconies	
Exterior Walls	
Electricity	100A electric panels replaced in 2022 (to be verified) Main electrical entry 800A
Plumbing	Water supply lines replaced in the bathrooms and kitchens 9 water risers replaced (to be verified)
Heating System	Electric conversion done in 2022 (to be verified)
Hot Water Tanks	Electric hot water Most hot water tanks replaced in 2022 (to be verified)
Elevator	None
Garage	The garage was converted to add units #6 and #7 (total of 33 units) Renovation permit: August 2025
Bathrooms	30 bathrooms renovated since 2022 (to be verified)
Kitchens	30 kitchens renovated since 2022 (to be verified)
Certificate of Location	Stephan Roy - 2021-08-16
Environmental Report	Phase 1 - Envirotest - 2021-08-21

Notes

- Zoning: Usage H.5-H.6 (9 to 36 units) | Zone 1078
- Nearly \$1,000,000 invested in renovations since 2022 | Other renovations: intercom system, main entrance, laundry room, lockers, internet wiring
- 30 units fully renovated: floors, doors, light fixtures, switches, mouldings (to be verified)
- Included for 4 apartments: Electricity, heating, hot water, fully furnished
- Planned for January 2026: Full upgrade of the fire alarm system, including the installation of piezo devices in all units
- *** This sale is made without any legal warranty of quality, on an "as is, where is" basis, at the buyer's own risks. ***

Revenue & Expenses

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RESIDENTIAL					
Type	Units	%	Avg	Annual \$	%
Studio	1 ½	3	9%	1,069 \$	38,472 \$ 7%
Alcove	2 ½	0	0%	0 \$	0 \$ 0%
1 bdrm	3 ½	24	73%	1,216 \$	350,208 \$ 66%
2 bdrm	4 ½	6	18%	1,993 \$	143,520 \$ 27%
3 bdrm	5 ½	0	0%	0 \$	0 \$ 0%
4 bdrm +	6 ½+	0	0%	0 \$	0 \$ 0%
Total	3.50	33		1,344 \$	532,200 \$

COMMERCIAL				
Type	Size	Units	Annual \$	\$/sq.ft
Commercial Space	0	0		
Total	0	0		

REVENUE

		\$	%	Per Unit	Notes
Revenue - Residential	33	532,200 \$	98%	16,127 \$	
Revenue - Commercial	0	0 \$	0%	0 \$	
Revenue - Garage	0	0 \$	0%	0 \$	
Revenue - Parking	0	0 \$	0%	0 \$	
Revenue - Laundry		6,600 \$	1%	200 \$	Estimated
Revenue - Storage		0 \$	0%	0 \$	
Revenue - Other		0 \$	0%	0 \$	
Revenue - Potential Increases		2,000 \$	0%	61 \$	July 2026 estimated increases
GROSS POTENTIAL REVENUE		540,800 \$	100%		
Vacancies - Residential		15,966 \$	3.0%	484 \$	CMHC normalized
Vacancies - Commercial		0 \$	0.0%	0 \$	
Vacancies - Parking		0 \$	0.0%	0 \$	
GROSS EFFECTIVE REVENUE		524,834 \$			

EXPENSES

Taxes - Municipal	21,682 \$	4.1%	657 \$	2025 invoice
Taxes - School	2,790 \$	0.5%	85 \$	2025-2026 invoice
Taxes - Water	0 \$	0.0%	0 \$	
Taxes - Garbages	0 \$	0.0%	0 \$	
Taxes - Special	0 \$	0.0%	0 \$	
Natural Gas	0 \$	0.0%	0 \$	
Electricity	3,000 \$	0.6%	91 \$	Estimated
Insurance	17,630 \$	3.4%	534 \$	
Lawn Care / Snow Removal	0 \$	0.0%	0 \$	
Garbage Removal	0 \$	0.0%	0 \$	
Elevator	0 \$	0.0%	0 \$	
Internet	3,580 \$	0.7%	108 \$	Internet included in most leases
Telephone / Intercom	0 \$	0.0%	0 \$	
Contract - Other	0 \$	0.0%	0 \$	
Repairs & Maintenance	20,130 \$	3.8%	610 \$	CMHC normalized
Reserve - Appliances	0 \$	0.0%	0 \$	None
Superintendent - Janitor	12,045 \$	2.3%	365 \$	CMHC normalized
Administration	26,242 \$	5.0%	795 \$	CMHC normalized
Other Expense	0 \$	0.0%	0 \$	
TOTAL EXPENSES	107,099 \$	20.4%	3,245 \$	
NET REVENUE	417,735 \$	79.6%		

Investment Analysis

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FINANCING

	Assumption		CMHC (regular)		CMHC MLI Select (50 pts)	
LISTED PRICE	8,500,000 \$		8,500,000 \$		8,500,000 \$	
LOAN AMOUNT	5,156,786 \$	60.7 %	6,550,000 \$	77.1 %	7,225,000 \$	85.0 %
Lender	Peoples Trust CMHC		CMHC (regular)		CMHC MLI Select	
Rate	4.20 %		3.90 %		3.90 %	
Amortization	47		40		40	
Term	7		5		5	
Maturity Date	2032-08					
Monthly Payment	20,848 \$		26,842 \$		29,609 \$	
Debt Coverage	1.67		1.30		1.18	
CASH TO PURCHASE	3,343,214 \$	39.3 %	1,950,000 \$	22.9 %	1,275,000 \$	15.0 %

RETURN

Net Revenue	417,735 \$	417,735 \$	417,735 \$
Mortgage Annual Cost	250,182 \$	322,110 \$	355,304 \$
Cash Flow	167,554 \$	95,626 \$	62,431 \$
Return on Cash Flow	5.01 %	4.90 %	4.89 %
Return on Investment	6.09 %	8.49 %	10.94 %
G.R.M.	15.72	15.72	15.72
N.R.M.	20.35	20.35	20.35
Cost per Unit	257,576 \$	257,576 \$	257,576 \$
Cap. Rate	4.91 %	4.91 %	4.91 %

COST PER UNIT

257,576 \$

RETURN ON
CASH FLOW

5.01 %

RETURN ON
INVESTMENT

6.09 %

CAPITALIZATION
RATE

4.91 %

Notes

- Option 1: Assumption of the existing CMHC MLI Select 100 points financing with Peoples Trust (affordability).
- Option 2: New regular CMHC financing.
- Option 3: New CMHC MLI Select 50 points financing (energy efficiency).

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Floor	Address	Apartment #	Size	Rent Actual \$	Potential Rent \$	Difference	sq.ft	\$/sq.ft	Notes
SS	5730	01	4.5	2,425 \$	2,525 \$	100 \$	865	2.80 \$	Electricity included
SS	5730	02	3.5	1,165 \$	1,375 \$	210 \$	535	2.18 \$	
SS	5730	03	3.5	1,380 \$	1,375 \$	-5 \$	460	3.00 \$	
SS	5730	04	3.5	1,625 \$	1,375 \$	-250 \$	535	3.04 \$	Electricity included
SS	5730	05	1.5	1,030 \$	1,250 \$	220 \$	350	2.94 \$	
SS	5730	06	4.5	1,350 \$	1,800 \$	450 \$	800	1.69 \$	Under construction
SS	5730	07	4.5	1,350 \$	1,800 \$	450 \$	800	1.69 \$	Under construction
1	5730	10	4.5	1,785 \$	1,800 \$	15 \$	865	2.06 \$	
1	5730	11	3.5	1,298 \$	1,375 \$	77 \$	460	2.82 \$	
1	5730	12	3.5	1,321 \$	1,375 \$	54 \$	865	1.53 \$	
1	5730	14	3.5	1,350 \$	1,375 \$	25 \$	460	2.93 \$	
1	5730	15	1.5	1,145 \$	1,250 \$	105 \$	390	2.94 \$	
1	5730	16	3.5	1,300 \$	1,375 \$	75 \$	535	2.43 \$	
1	5730	17	3.5	557 \$	1,375 \$	818 \$	600	0.93 \$	
1	5730	18	3.5	1,220 \$	1,300 \$	80 \$	350	3.49 \$	
2	5730	20	3.5	1,240 \$	1,300 \$	60 \$	390	3.18 \$	
2	5730	21	4.5	2,525 \$	2,525 \$	0 \$	865	2.92 \$	Electricity included
2	5730	22	3.5	1,300 \$	1,375 \$	75 \$	535	2.43 \$	
2	5730	23	3.5	1,263 \$	1,375 \$	112 \$	535	2.36 \$	
2	5730	24	3.5	1,013 \$	1,375 \$	362 \$	460	2.20 \$	
2	5730	25	1.5	1,031 \$	1,250 \$	219 \$	350	2.95 \$	
2	5730	26	3.5	1,292 \$	1,375 \$	83 \$	535	2.42 \$	
2	5730	27	3.5	595 \$	1,375 \$	780 \$	460	1.29 \$	
2	5730	28	3.5	1,202 \$	1,300 \$	98 \$	390	3.08 \$	
3	5730	30	3.5	1,245 \$	1,300 \$	55 \$	390	3.19 \$	
3	5730	31	4.5	2,525 \$	2,525 \$	0 \$	865	2.92 \$	Electricity included
3	5730	32	3.5	1,256 \$	1,375 \$	119 \$	460	2.73 \$	
3	5730	33	3.5	1,320 \$	1,375 \$	55 \$	535	2.47 \$	
3	5730	34	3.5	1,299 \$	1,375 \$	76 \$	460	2.82 \$	
3	5730	35	3.5	1,122 \$	1,300 \$	178 \$	350	3.21 \$	
3	5730	36	3.5	1,299 \$	1,375 \$	76 \$	535	2.43 \$	

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Floor	Address	Apartment #	Size	Rent Actual \$	Potential Rent \$	Difference	sq.ft	\$/sq.ft	Notes
3	5730	37	3.5	1,277 \$	1,375 \$	98 \$	535	2.39 \$	
3	5730	38	3.5	1,245 \$	1,300 \$	55 \$	390	3.19 \$	
L	5730	Laundry	Laundry	550 \$	550 \$	0 \$		0.00 \$	Estimated
S	5730	Lockers (12)	Storage	0 \$	250 \$	250 \$		0.00 \$	Included in the leases

		Rent Actual		Potential Rent		Diff. Actual VS Potential		Average Apartment Size	
		Monthly \$	Annual \$	Monthly \$	Annual \$	Monthly \$	Annual \$	Average sq.ft	
RESIDENTIAL 33 Units		44,350 \$	532,200 \$	49,275 \$	591,300 \$	4,925 \$	59,100 \$		3.50
OTHER REVENUES		550 \$	6,600 \$	800 \$	9,600 \$	250 \$	3,000 \$		543
								\$/sq.ft	2.48 \$
GRAND TOTAL		44,900 \$	538,800 \$	50,075 \$	600,900 \$	5,175 \$	62,100 \$		

Residential - Rent Roll Statistics

5730 De Salaberry

Cartierville

33 units

RESIDENTIAL

Type	Size	Units	Actual					Market Value			Difference Actual VS Market		
			Average	Min	Max	Monthly \$	Annual \$	Average	Monthly \$	Annual \$	Average	Monthly \$	Annual \$
Studio	1 ½	3	1,069 \$	1,030 \$	1,145 \$	3,206 \$	38,472 \$	1,250 \$	3,750 \$	45,000 \$	181 \$	544 \$	6,528 \$
Alcove	2 ½	0	0 \$		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
1 bdrm	3 ½	24	1,216 \$	557 \$	1,625 \$	29,184 \$	350,208 \$	1,356 \$	32,550 \$	390,600 \$	140 \$	3,366 \$	40,392 \$
2 bdrm	4 ½	6	1,993 \$	1,350 \$	2,525 \$	11,960 \$	143,520 \$	2,163 \$	12,975 \$	155,700 \$	169 \$	1,015 \$	12,180 \$
3 bdrm	5 ½	0	0 \$		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
4 bdrm +	6 ½ +	0	0 \$		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
TOTAL	3.50	33	1,344 \$			44,350 \$	532,200 \$	1,493 \$	49,275 \$	591,300 \$	149 \$	4,925 \$	59,100 \$

AMENITIES

Type	Size	Units	Actual					Market Value			Difference Actual VS Market		
			Average	Min	Max	Monthly \$	Annual \$	Average	Monthly \$	Annual \$	Average	Monthly \$	Annual \$
Garage		0	0 \$		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
Parking		0	0 \$		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
Storage		1	0 \$	0 \$	0 \$	0 \$	0 \$	250 \$	250 \$	3,000 \$	250 \$	250 \$	3,000 \$
Other		0	0 \$		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
Other		0	0 \$		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
Laundry	W: 2 D: 2					550 \$	6,600 \$		550 \$	6,600 \$		0 \$	0 \$
TOTAL						550 \$	6,600 \$		800 \$	9,600 \$		250 \$	3,000 \$

STATISTICS

STATISTICS PER BUILDING				
Address	Units	Average	Monthly \$	Annual \$
5730	33	1,344 \$	44,350 \$	532,200 \$
Total	33	1,344 \$	44,350 \$	532,200 \$

STATISTICS PER FLOOR				
Floor	Units	Average	Monthly \$	Annual \$
1	8	1,247 \$	9,976 \$	119,712 \$
2	9	1,273 \$	11,461 \$	137,532 \$
3	9	1,399 \$	12,588 \$	151,056 \$
SS	7	1,475 \$	10,325 \$	123,900 \$
TOTAL	33	1,344 \$	44,350 \$	532,200 \$

Residential - Rent Roll Statistics

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RESIDENTIAL RENT - \$ PER UNIT

Type	Size	Units	Avg Size	Actual			Market	Upside		
				Min	Max	Average	\$/unit	\$/unit	Monthly \$	Annual \$
Studio	1 ½	3	363 sq.ft	1,030 \$	1,145 \$	1,069 \$	1,250 \$	181 \$	544 \$	6,528 \$
Alcove	2 ½	0	0 sq.ft		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
1 bdrm	3 ½	24	490 sq.ft	557 \$	1,625 \$	1,216 \$	1,356 \$	140 \$	3,366 \$	40,392 \$
2 bdrm	4 ½	6	843 sq.ft	1,350 \$	2,525 \$	1,993 \$	2,163 \$	169 \$	1,015 \$	12,180 \$
3 bdrm	5 ½	0	0 sq.ft		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
4 bdrm +	6 ½ +	0	0 sq.ft		0 \$	0 \$	0 \$	0 \$	0 \$	0 \$
TOTAL	3.50	33	543 sq.ft			1,344 \$	1,493 \$	149 \$	4,925 \$	59,100 \$

RESIDENTIAL RENT - \$ PER SQUARE FOOT

Type	Size	Units	Avg Size	Actual			Market	Upside	
				Min	Max	Average	\$/sq.ft	\$/sq.ft	
Studio	1 ½	3	363 sq.ft	2.94 \$	2.95 \$	2.94 \$	3.44 \$	0.50 \$	
Alcove	2 ½	0	0 sq.ft			0.00 \$	0.00 \$	0.00 \$	
1 bdrm	3 ½	24	490 sq.ft	0.93 \$	3.49 \$	2.48 \$	2.77 \$	0.29 \$	
2 bdrm	4 ½	6	843 sq.ft	1.69 \$	2.92 \$	2.36 \$	2.56 \$	0.20 \$	
3 bdrm	5 ½	0	0 sq.ft			0.00 \$	0.00 \$	0.00 \$	
4 bdrm +	6 ½ +	0	0 sq.ft			0.00 \$	0.00 \$	0.00 \$	
TOTAL	3.50	33	543 sq.ft			2.48 \$	2.75 \$	0.28 \$	

THE LOCATION

5730 DE SALABERRY



Station de REM
Bois-Franc
750 m
(~8 min.)



Highway 15
4 km
(~10 min.)



Marché
Central
5 km
(~12 min.)



THE LOCATION

5730 DE SALABERRY



REM Bois-Franc

boul. Laurentien



rue De Salaberry

THE LOCATION

5730 DE SALABERRY



Sacred-Heart
Hospital



REM Bois-Franc

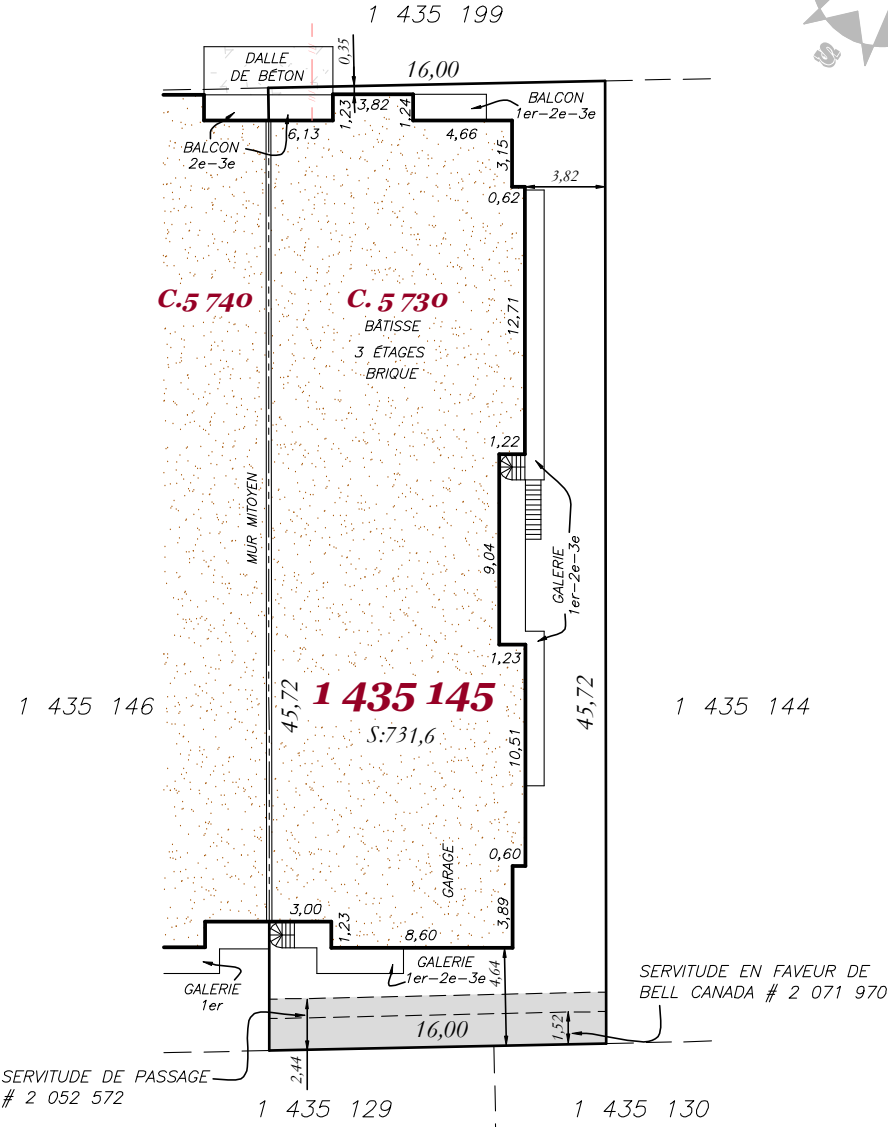
boul. Marcel-Laurin

boul. Henri-Bourassa

CERTIFICATE OF LOCATION

5730 DE SALABERRY

RUE DE SALABERRY



MUNICIPAL ASSESSMENT

5730 DE SALABERRY



Extrait du rôle d'évaluation foncière

Municipalité de Montréal
En vigueur pour les exercices financiers 2026-2027-2028

1. Identification de l'unité d'évaluation

Adresse :	5730 Rue De Salaberry
Arrondissement :	Arrondissement d'Ahuntsic-Cartierville
Numéro de lot :	1435145
Numéro de matricule :	8843-20-1599-3-000-0000
Utilisation prédominante :	Logement
Numéro d'unité de voisinage :	3080
Numéro de compte foncier :	30 - F74303020

2. Propriétaire

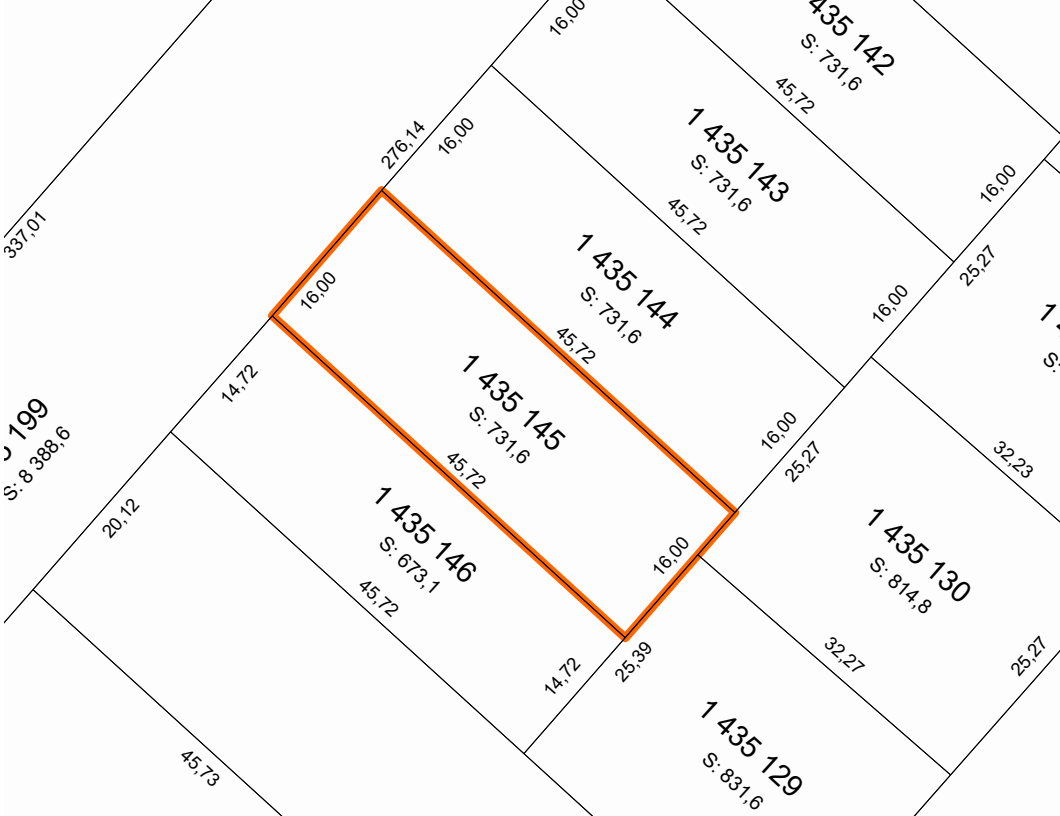
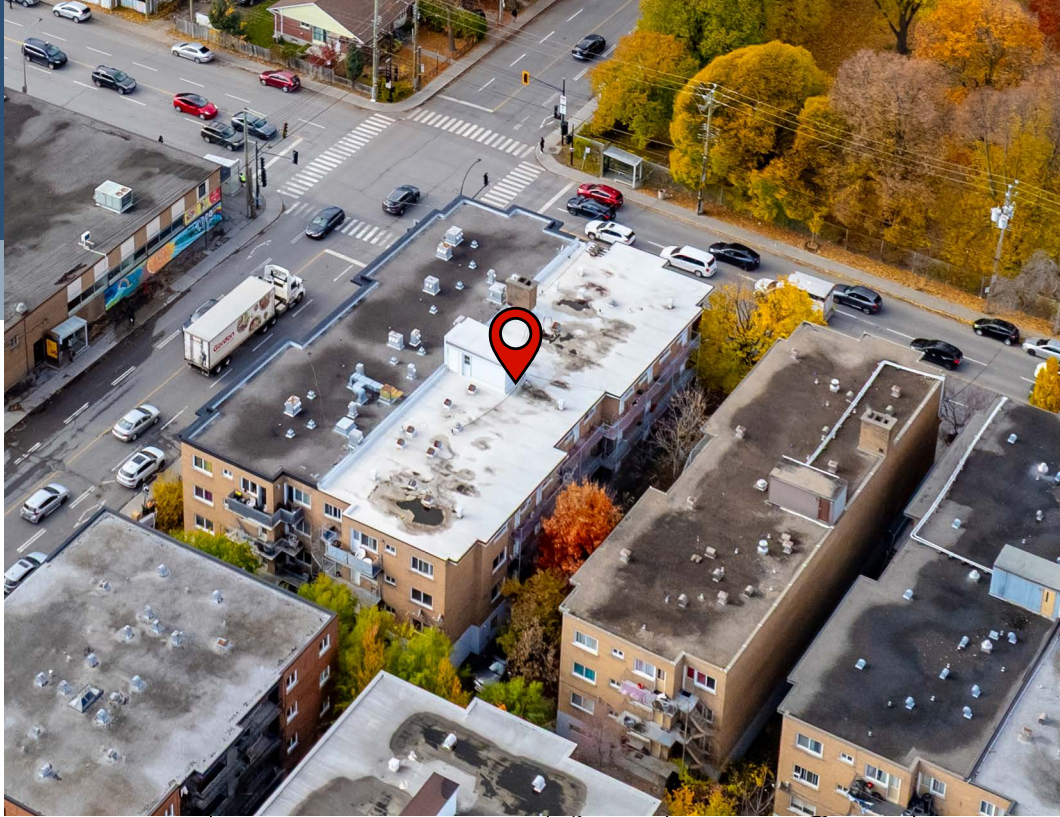
Nom :	9383-3036 QUEBEC INC.
Statut aux fins d'imposition scolaire :	Personne morale
Adresse postale :	1031 DES LUCIOLES , SAINT-LAZARE QUEBEC, J7T 0J9
Date d'inscription au rôle :	2021-09-13

3. Caractéristiques de l'unité d'évaluation

Caractéristiques du terrain		Caractéristiques du bâtiment principal	
Mesure frontale :	16 m	Nombre d'étages :	4
Superficie :	731,6 m ²	Année de construction :	1969
		Aire d'étages :	1 383 m ²
		Genre de construction :	-
		Lien physique :	Jumelé
		Nombre de logements :	31
		Nombre de locaux non résidentiels :	-
		Nombre de chambres locatives :	-

4. Valeurs au rôle d'évaluation

Rôle courant		Rôle antérieur	
Date de référence au marché :	2024-07-01	Date de référence au marché :	2021-07-01
Valeur du terrain :	621 900 \$	Valeur de l'immeuble au rôle antérieur :	3 337 800 \$
Valeur du bâtiment :	3 517 000 \$		
Valeur de l'immeuble :	4 138 900 \$		



PICTURES

5730 DE SALABERRY



01



02



03



04



05



06



07



08



09



DISCLOSURE

DISCLOSURE

This is not an offer or promise to sell that could bind the Seller to the buyer, but an invitation to submit promises to purchase.

This sale is made without any legal warranty of quality, on an “as is, where is” basis, at the buyer’s own risks.

The information contained in this communication is strictly confidential. This information has been obtained from sources believed to be reliable, but has not been verified. No warranty or representation, express or implied, is made as to the condition of the immovable referenced herein or as to the accuracy or completeness of the information contained herein, and same is submitted subject to errors, omissions, change of price, rental or other conditions, withdrawal without notice, and to any special listing conditions imposed by the Seller. Any projections, opinions or estimates are subject to uncertainty and do not signify current or future property performance.

EXCLUSIVE BROKER

IMMEUBLES GLORIA COMMERCIAL INC.’s (the “Agency”) services have been retained in exclusivity by the Seller for the sale of the Property. Since the Agency is bound by a brokerage contract with the Seller, it does not represent or defend the buyer’s interests. The prospective buyer acknowledges having been informed that the Agency represents solely the interests of the Seller, but must treat the prospective buyer fairly, i.e. they shall provide objective information relevant to the transaction, notably regarding the rights and obligations of all parties to the transaction. The prospective buyer also acknowledges having been informed of his right to be represented by another real estate broker through a brokerage contract to purchase. The Seller’s Agency shall not claim any remuneration or fees from the buyer. The remuneration of the Seller’s Agency shall be established in accordance with the brokerage contract signed by the Seller.

CONTACT US FOR MORE INFORMATION ABOUT THE PROPERTY.



Marc-André Knot, CPA

Commercial Real Estate Broker
AEO

514.683.6666 x102

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THE AGENCY

Immeubles Gloria is a leading real estate agency in the Greater Montreal area with over 30 years of experience specializing in investment properties (multi-residential, semi-commercial, and commercial). Known for our expertise in marketing and transaction management, we deliver transparent, professional service and strong financial guidance to help clients buy and sell with confidence.

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Real Estate Agency